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## Your Trusted Partner In **Capital Markets**



### **Capnext Advisory Private Limited**

Investment Banking and Financial Advisory  
services tailored to your needs.

# Welcome to Capnext Advisory



## Trusted Financial Navigator

Capnext Advisory specializes in offering comprehensive investment banking and financial advisory solutions tailored to drive your business expansion. Our approach transcends conventional transactional services, prioritizing the cultivation of collaborative partnerships aimed at fostering mutually advantageous outcomes. Backed by over two decades of industry experience, our adept finance team is dedicated to catalyzing your business's trajectory through meticulously crafted strategies and profound sector-specific knowledge.

Understanding that access to capital is paramount to your success, we are committed to aligning your vision with our financial expertise. Together, we can capitalize on opportunities and navigate the intricacies of the ever-evolving financial landscape. Let Capnext Advisory serve as your trusted ally in orchestrating strategic growth initiatives, ensuring your sustained competitiveness and prosperity in today's dynamic business environment.





# Our Vision

Our vision is to be the leading investment banking firm, recognized for our commitment to delivering superior financial advice and innovative solutions to our clients, while upholding the highest standards of integrity and professionalism.

# Our Mission

Our mission is to help our clients achieve their financial goals by providing them with expert advice and creative solutions in the areas of investment banking, corporate finance, and mergers and acquisitions.

We are committed to building long-term relationships with our clients, based on trust, transparency, and mutual respect.

We will achieve our mission by attracting and retaining the best talent, fostering a culture of innovation and continuous learning, and maintaining the highest ethical standards in all our business dealings

Expert Leaders

# Our Team



**Professional,  
Experienced &  
Innovative team.**



**JIGNESH LAKHANI**

Director of Capnext Advisory  
Vashi, Navi Mumbai

Jignesh Lakhani, with 20+ years in Investment Banking and Business Development, excels in underwriting and fundraising. As Founder of Ashar Capital Services Pvt. Ltd., he specializes in stock broking and shares expertise through speaking engagements and writing. His focus includes Innovation, Disruption, Change Management, Building Everlasting Organizations, and Blue Ocean Strategies.



**VIGHNESH PALKAR**

Director of Capnext Advisory  
Vashi, Navi Mumbai

Vighnesh Palkar, a seasoned CA and member of the Institute of Chartered Accountants of India, brings vast expertise in audits, assurance, and advisory for corporate entities and securities transactions. With a deep understanding of regulatory frameworks and risk management, he ensures compliance and market integrity.



**ROHIT JOISAR**

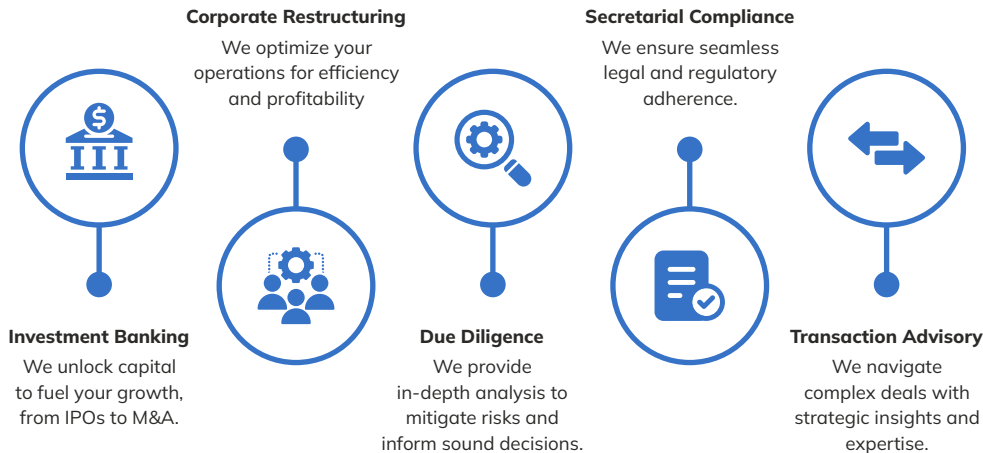
Director of Capnext Advisory  
Vashi, Navi Mumbai

Rohit Joisar leads a leading Chartered Accountant firm, R S JOISAR & CO., he offers a wide range of financial services including taxation, compliance, audit, and financial services. He is also involved with CAPNEXT ADVISORY where he focuses on project counseling, investor relations, and business development.

Unleashing Your Business Potential:

# 5 Powerful Tools

Our team of experts leverages 5 key areas to help you achieve your ambitions

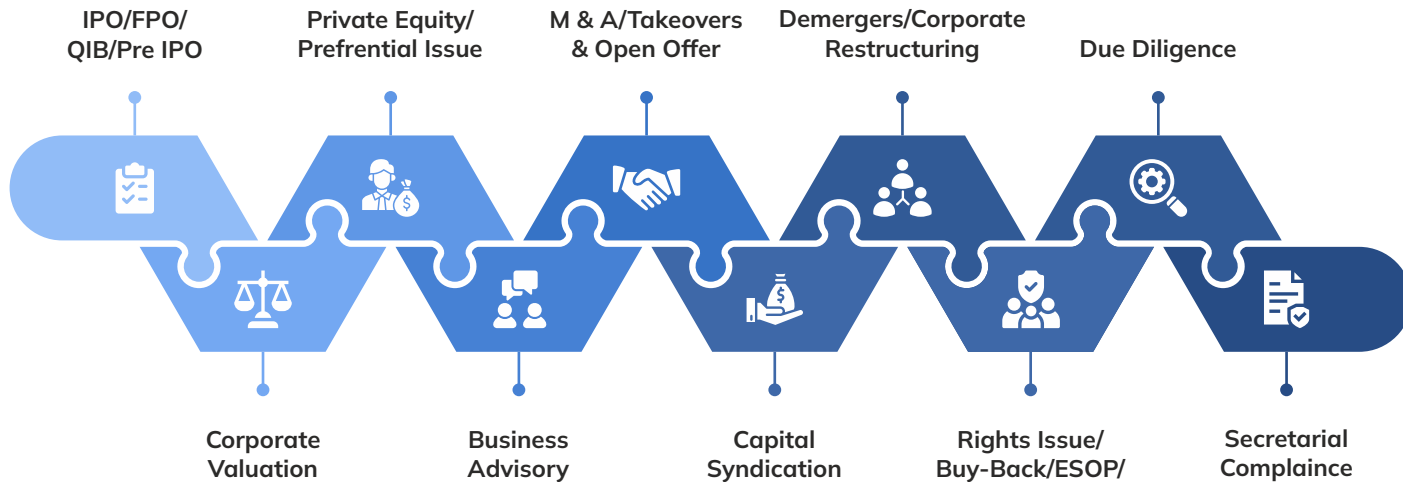


Need Capital For Your Business?

# CapNext Has Your Solution



# Our Services





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# Your Guide to Equity Listings & IPOs

**Considering an IPO or equity listing?** Capnext's experts guide you through the entire process, from initial planning to successful execution.

- ✓ **IPO readiness assessment & guidance:** Understand listing requirements, prepare for due diligence, and develop a comprehensive IPO plan.
- ✓ **QIB solutions:** Access exclusive investment opportunities, receive risk assessments, and gain informed decision-making support.
- ✓ **Pre-IPO preparation:** Connect with potential investors, optimize pricing & valuation, and ensure a smooth IPO journey.
- ✓ **SME-focused services:** Financial reporting, compliance, valuation, and investor outreach tailored for your needs.

**Personalized service & expertise:** Capnext provides dedicated support throughout your journey, leveraging extensive experience to achieve your business goals and maximize shareholder value.



## Private Equity/ Preferential Issue

Before the spotlight, secure your growth. Capnext helps companies access private capital through:

- **Equity & Debt Financing:** Raise funds through private placements.
- **Expert Valuation & Negotiation:** Secure fair terms beneficial to all.
- **Regulatory Compliance:** Navigate complex rules with ease.
- **Investor Relations & Exit Strategies:** Build strong relationships and plan for success. Deep understanding, strong connections, informed decisions. We partner with entrepreneurial and family businesses, leveraging our investor network and research driven insights to ensure optimal fund distribution and guide you towards a bright future.

## Secretarial Compliance/ Due Dilligence

Seamless compliance, informed decisions:

- **Secretarial Services:** Ensure flawless legal & regulatory adherence (Companies Act, SEBI, FEMA, etc.).
- **Statutory Records & Filings:** Maintain accurate records, conduct board meetings, and file with authorities.
- **Labor Law & Governance:** Navigate complex regulations and uphold ethical practices.
- **Due Diligence:** Identify potential risks & liabilities in legal, financial, operational & environmental areas.

**Focus On Your Business,  
We Handle The Rest.**



M & A Takeovers / Open Offers

# Your Mergers & Acquisitions Navigator

## Unlocking Strategic Growth through M&A:

- ✓ **Explore Inorganic Growth:** We help companies overcome organic limitations through strategic acquisitions and mergers.
- ✓ **Maximize Wealth & Market Share:** Access deal flow and opportunities across both buy-side and sell-side scenarios.
- ✓ **Expert Due Diligence & Valuation:** Minimize risks and optimize value with our experienced team.
- ✓ **Gain a Ringside View:** Stay ahead of the curve with our up-to-date market insights.

**Your Trusted Partner for Successful M&A Journeys**

Unlock Your Funding Goals with Capnext's

# Capital Syndication Solutions



## Debt Syndication

Secure bank and financial institution loans



## Equity Syndication

Raise capital from private or institutional investors



## Mezzanine Financing

Bridge the gap between debt and equity.



## Structured Finance

Tailor-made financing solutions for unique needs.

## Beyond Capital

**Financial Advisory:** Expert guidance for feasibility studies, business plans, and financial modeling.



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# Your Restructuring & Growth Navigator

Unlocking value through strategic transformation:

- ✓ **Amalgamations & Demergers:** Streamline operations, boost efficiency, and unlock hidden potential.
- ✓ **Corporate Restructuring:** Navigate crisis with expert guidance, debt solutions, and liquidity strategies.
- ✓ **Family-Owned Businesses:** Seamlessly navigate ownership transitions and family settlements.
- ✓ **Pan-India Expertise:** Experienced team handling complex deals across diverse sectors.

Your trusted partner for a brighter future.



**Your Trusted Partner for  
Informed Financial Decisions.**

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# Unlocking Your Company's True Value

## Need a clear picture of your business worth?

Capnext's expert team delivers thorough and accurate corporate valuations, empowering you with:

- ✓ **Deep financial analysis:** We delve into your financial statements, cash flows, and market trends to understand your performance story.
- ✓ **Multi-method approach:** We go beyond a single method, utilizing industry-standard techniques like discounted cash flow, comparable company analysis, and precedent transactions.
- ✓ **Customized insights:** We tailor our analysis to your specific needs, whether it's restructuring, M&A, or strategic decision-making.
- ✓ **Clear reports:** Receive comprehensive reports with actionable recommendations to help you achieve your goals.



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# Empowering Your Business and People

**Rights Issue, Buy-Back, and ESOP Solutions:**  
All Under One Roof.

## Supporting Your Listed Journey:



### **Rights Issue:**

Streamline capital raising  
for existing shareholders.



### **Buy-Back:**

Enhance shareholder value  
through strategic repurchases.



### **ESOPs:**

Attract, retain, and motivate  
top talent through ownership incentives.

**Your trusted partner for a brighter future.**

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# Your Business Navigator in a Dynamic World

- ✓ **Industry-aligned solutions:**  
Tailored strategies based on extensive market knowledge.
- ✓ **Stakeholder-centric:**  
Balancing risk and return for sustainable growth.
- ✓ **Financial competitiveness:**  
Enhance operating efficiencies and restructure capital effectively.
- ✓ **Stressed asset recovery:**  
Maximize value for lenders, investors, and businesses.
- ✓ **Simplified reporting & compliance:**  
Streamline processes and navigate regulations with ease.



**Your trusted partner for confident decisions and successful outcomes.**

# Our Clients





# Thank You for business with us!



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